IRON SUMMIT SERVICES

Veteran-Owned Federal Contractor | Founder & Company Overview

Elden Cortes, CWO4, U.S. Navy (Ret.) | Founder & Principal

COMPANY OVERVIEW

Iron Summit Services is a veteran-owned federal contractor founded on disciplined execution, accountability, and a practitioner's understanding of government contract oversight. The company deliberately pursues right-sized requirements it can execute with full management control, building past performance, proven processes, and trusted customer relationships as the foundation for measured growth.

FOUNDER PROFILE

- 30 years of U.S. military service as a U.S. Navy SEAL.
- Former Contracting Officer's Representative (COR) supporting Naval Special Warfare.
- Contract oversight and contractor-performance monitoring within a $100M IDIQ contract environment.
- Proven leadership in operational oversight, compliance, coordination, and mission execution in demanding environments.
- Experience operating in sensitive government environments under TS/SCI clearance.
- Operational support experience involving U.S. embassies and consulates.

VALUE TO THE GOVERNMENT

- **Prime Contractor Accountability** — Single point of responsibility for scope, schedule, quality, communication, and contract performance.
- **COR-Informed Leadership** — Understands contract administration from the Government's perspective, including the importance of documentation, reporting, and timely communication.
- **Disciplined Teaming Model** — Iron Summit retains program management, oversight, compliance, and the customer relationship, while qualified subcontractors perform specialized work as appropriate.
- **Built to Scale Deliberately** — Repeatable systems and documented performance are established before expansion.

CORE CAPABILITIES

- Multi-domain support services
- Facilities support and building services
- Program and operational support
- Short-duration training and workshop support delivered by qualified subject-matter experts
- Specialized services through vetted teaming partners and subcontractors

EXECUTION PHILOSOPHY

01	02	03	04	05
Start Right-Sized	**Execute with Precision**	**Document Performance**	**Build Past Performance**	**Scale Responsibly**

Our objective is to be a dependable, responsive contractor that Contracting Officers, CORs, and Program Managers find easy to work with.

PURPOSE OF OUTREACH

Iron Summit is pursuing smaller requirements where the founder can personally oversee execution and demonstrate the company's capabilities. This approach establishes a verifiable record of reliable performance and supports sustainable growth without overextending the company.

SUPPORTING DOCUMENTATION AVAILABLE UPON REQUEST

Letters of recommendation from professionals familiar with the founder's contract oversight and program management experience.